STRATEGIC ADVISORY SERVICES BY

Odyssey Partners Consulting

Align IT strategies, processes, and governance to overcome business challenges and achieve sustainable growth.

ODYSSEYPARTNERSCONSULTING.COM



Request for Proposal Facilitation

Making a major IT investment? Streamline the vendor selection process with expert RFP facilitation tailored to your business needs.



Request for Proposal Facilitation simplifies decision-making by providing structured vendor evaluation and selection support.

Business Challenges:

- Time-consuming and complex RFP processes
- Difficulty aligning vendor solutions with strategic goals
- Resource strain on internal teams managing RFPs

Who Benefits:

- Organizations undertaking major technology investments
- IT leaders requiring expert guidance in vendor evaluation

RFP Facilitation Offers:

- Structured RFP project plans and timelines
- Collaborative requirements discovery with stakeholders
- Vendor evaluation frameworks with actionable recommendations

Engagement typically lasts **3-6 week** to streamline the RFP process and vendor selection.



Ready to learn more about Strategic Advisory Services?

Contact Stephen Hahn StephenHahn@OdysseyPartnersConsulting.com

O D Y S S E Y P A R T N E R S C O N S U L T I N G . C O M

Odyssey Partners Expertise

Our leadership team brings a wealth of experience and expertise in enterprise consulting to help your organization navigate complex challenges and achieve strategic goals with tailored solutions that drive growth, enhance efficiency, and support long-term strategic success.

Meet Our Partners:



Stephen Hahn | Founding Partner + Seasoned CIO Advisor Bringing extensive experience in digital transformation and IT management across diverse industries, including manufacturing and financial services, Stephen drives modernization initiatives, strategic IT planning, and organizational change management.

MBA in International Business; Certified Project Management Professional (PMP)



Shawn Hopper | Managing Partner

With over 30 years in Enterprise Information Management, Shawn is a leading expert in Enterprise Content Management, Collaboration, and Unstructured Data Analysis. He specializes in complex process improvement, technology selection, and systems integration.

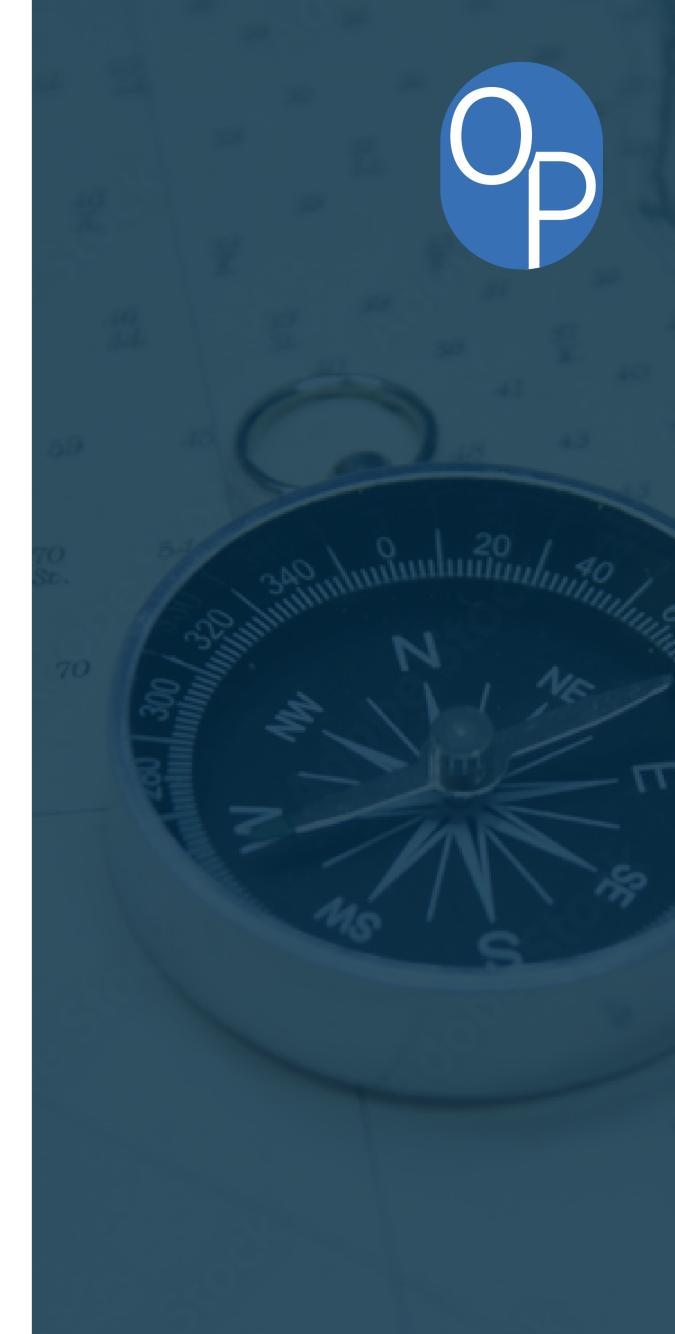
BA in Finance; Six Sigma Green Belt; Certified in Enterprise Content Management



Rob Niles | Microsoft 365 Technical Solutions Architect

Seasoned Technical Solutions Architect with over 25 years of experience in IT, specializing in cloud computing, networking, and cybersecurity. Rob excels in designing and implementing comprehensive, enterprise-scale solutions, integrating advanced AI capabilities to align with business objectives.

BA in Industry & Technology



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Lets Work Together

Schedule a Consultation

Contact us to schedule an initial consultation where we can discuss your specific needs and goals.

Stakeholder Meeting

We will set up a meeting with your key stakeholders to kick off the Discovery Phase.

Proposal Submission

Based on our initial discussions, we will submit a detailed proposal outlining our approach, timeline, and pricing.

Project Kickoff

Once the proposal is approved, we will initiate the project and begin the Discovery Phase.

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Continuous Collaboration

We will work closely with your team throughout the engagement to ensure that the project meets expectations and delivers value.



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